

JACKIE ALAN GIULIANO, PH.D.

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TRAINING MANAGER / PROFESSOR

Strategic Planning/Growth Strategies/ Education Expert/ Educational Materials Design/ Change Management/
Grant Acquisitions/ Program Design/Professor/ Distance Education Expert

Manager and consummate educator with repeated success in multiple industries and markets, achieving critical strategic goals, driving vision, and building shareholder value. Documented record of strong, decisive leadership in organizations ranging from municipal agencies, universities, non-profit organizations, to NASA - leading interdisciplinary teams and directing large numbers of employees to achieve goals and objectives.

Diverse career has involved a myriad of complex problem solving opportunities, innovative change management challenges, and effective conflict resolution solutions in a number of industries, from education and public service to complex technical world of space exploration for NASA. Expert at identifying what works and what doesn't in most any situation.

- **Author of multiple publications with proven ability to create dynamic training and education programs. Environmental impact expert, having written over 240 articles on environmental issues and authored 2 books.**
- **Directed, implemented, and managed the visitor services and retail operation for Seattle's largest park, Discovery Park, creating a dramatically improved, positive visitor experience and training program for park staff.**
- **Developed new and improved tour guide policies, procedures and training for the Griffith Observatory and Planetarium, serving over 2 million visitors per year.**

Personal Strengths: Solid team builder and leader... Change manager... Outstanding communicator at all levels... Executive presence... Calm and decisive in crisis and pressure-packed situations... High energy level... Enthusiastic... Opportunistic

Ph.D., THE UNION INSTITUTE, Cincinnati, OH **M.S.,** CALIFORNIA STATE UNIVERSITY **B.A.,** USC, L.A. CA

SELECTED ACCOMPLISHMENTS

Developed and taught Masters and Doctoral level education courses for many propriety education universities in Information Technology, Interpersonal Communication, Human Learning, Multiple Intelligence Theory and Practice, Distance Learning and Educational Technology, Survey Techniques, and Qualitative Research Methods. Worked collaboratively as SUBJECT MATTER EXPERT with instructional designers to develop online courses to be used internationally.

Managed all aspects of Seattle's largest city park, Discovery Park, with oversight for 534-acre grounds and over \$1 million annual budget. Retrained all education and grounds keeping staff in a new work ethic for the park. Worked to forge a vision of what the Park could be and who it would serve, implementing shared efforts to create a park that served many cultures, residents and learning/recreation needs. Pioneered relationships and education partnerships with area educators, the general public, the Native American community, K-12 schools and colleges statewide, and the City of Seattle.

Created, implemented, and managed a \$3.5 million Earth and space science educational outreach program. Targeted thousands of K-12 and college teachers with innovative workshops, professional development programs, and audio-visual materials that wove together concepts in critical thinking, multiple intelligence theory, and creative arts for the first time in the history of the space agency. A series of "curriculum guides" for university and K-12 educators based on artistic, kinesthetic, and experiential learning methods became the model for educational outreach efforts of the space agency.

CAREER OVERVIEW

Speedlearning 100, Seattle, WA, President. November 2006 to present

Department of Defense, Office of Personnel Management, Testing Administrator, January 2007 to present

International Academy of Design and Technology, Adjunct Professor, August 2007 to present

University Of Phoenix, WA and Southern Ca Campuses, Professor, 1993 – June 2007

Argosy University, Seattle, WA, Professor of Education/Subject Matter Expert, May 2004 to January 2006

City of Seattle, Manager of Discovery Park, 1999 – 2000

U.S. Space Foundation, Professor for Space Education, September 2000 to February 2001

Environment News Service, on the Internet at <http://www.ens-newswire.com/>, Writer of a weekly environmental column, 1997-2006

California Institute of Technology/ NASA - Jet Propulsion Laboratory, Educational Outreach Manager, 1994-1998 / Mission Planning Team Chief, 1977 - 1994

Evelyn Wood Reading Dynamics Program, Reading Dynamics Instructor, 1993-1997

The Nature Conservancy, Southern California Preserve Monitoring Chairman, 1981-1986